

For Immediate Release

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## **Berry Metal Company and Songer Steel Services Team Up for Value-Driven Alliance in the Blast Furnace Industry**

**HARMONY, PA** – Berry Metal Company and Songer Steel Services today announced an alliance that will involve creating products and services with distinct customer advantages in the blast furnace industry.

Together, the companies combine expertise in engineering and manufacturing technology with construction and installation services – creating a complete package that promises to deliver the very best to their customers, providing them with the latest technology to help minimize downtime and maximize performance.

*“This alliance represents the ideal combination of our evolving technologies in the blast furnace arena,”* said George Koenig, President of Berry Metal Company. *“The expertise from both companies adds up to a sum that’s much greater than the parts, reflected in products that offer amazing value for our customers.”*

Songer also joined into this alliance with the goal of creating value-added solutions for the industry. *“We’re delighted to work with a company such as Berry Metal which brings a whole new level of proven innovative ideas and technology to the blast furnace industry,”* said Joe Meneskie, President, COO of Songer Steel Services. *“This collaboration aligns perfectly with our*

*mission to provide value-added services for our customers while utilizing state-of-the-art construction techniques.”*

### **About Berry Metal Company**

Berry Metal Company is recognized as the world's leading technology-based designer and manufacturer of injection lances for the steelmaking industry. Over its nearly 50 years in business, Berry Metal Company has earned a reputation not only for quality products but also for its technical services and repair capability. Today, Berry Metal Company is taking the lead in establishing its position in the blast furnace marketplace through a partnership with Falcon Foundry and Songer Steel Services. To find out more information, look online at [www.berrymetal.com](http://www.berrymetal.com).

### **About Songer Steel Services**

It is Songer Steel Services' mission to be the preferred supplier of construction services to steel and related heavy industrial manufacturers. Songer continuously strives to provide value-added services by utilizing state-of-the-art construction techniques in conjunction with the employment and retention of the most qualified union craftsmen in executing the most cost effective projects to satisfy or surpass our customers' expectations. Songer has also created a value-driven alliance with Berry Metal Company that will create a productivity network of teamwork, trust and cooperation while facilitating a beneficial long term relationship for the future of the steel industry. More information is available at [www.songersteelservices.com](http://www.songersteelservices.com).

For more information on the alliance please contact Laura Freehling or Gregg Preteroti.

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